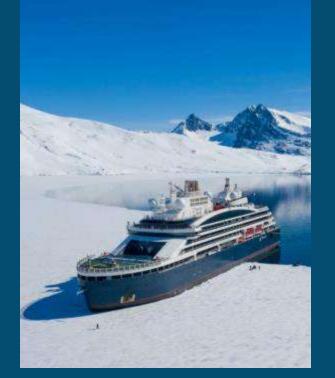


## TAILOR-MADE CULINARY EXPERTISE

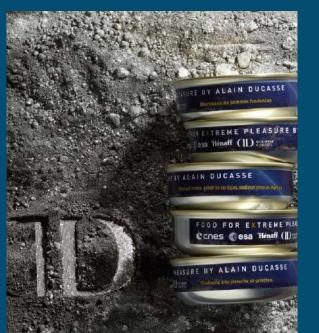












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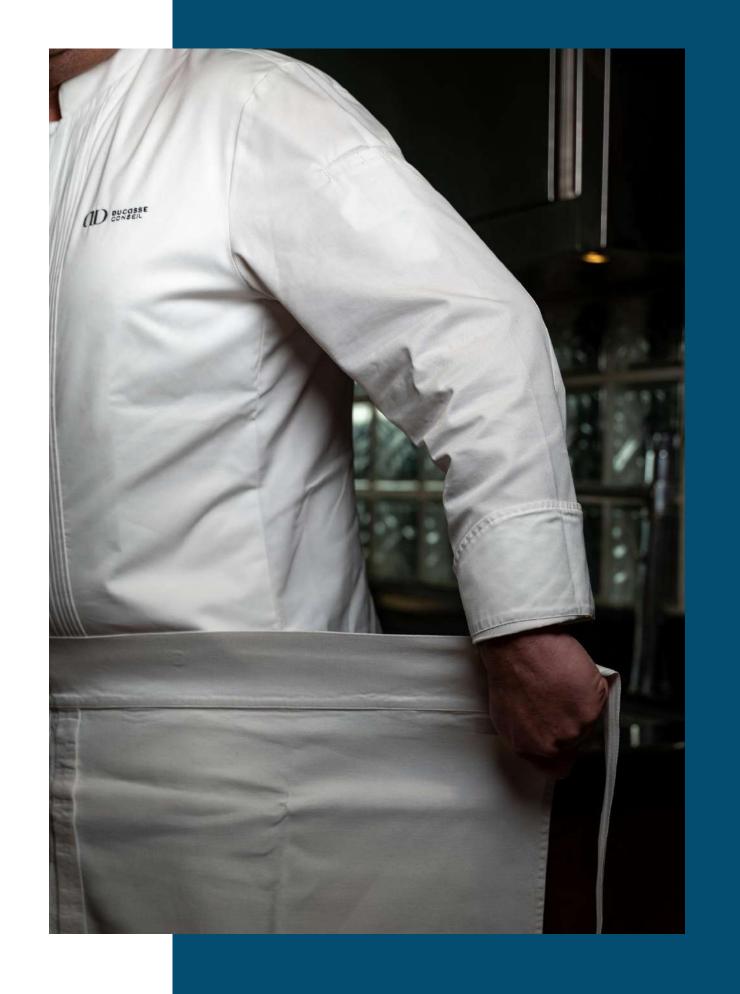
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## DUCASSE PARIS IS DUCASSE CONSEIL'S PARENT COMPANY

DUCGSSE Paris, a house of reference in the domains of cuisine and lifestyle, is for the cuisine lover as much as for the professional wishing to deepen their expertise or develop a quality offering.

DUCGSSE Conseil gives access to DUCGSSE Paris' expertise, know-how and network, without branding nor involvement in the daily operations.

















### OUR **OUR OUR**

DUCGSSE Conseil is the activity of the DUCGSSE Paris Group dedicated to the transmission of knowledge for the benefit of all professionals in the catering industry, Hospitality and Tourism.

DUCGSSE Conseil offers strategic, operational and financial issues to help design or improve F&B offers, concepts and identities while constantly striving to match F&B services with the market segmented expectations

The consultant chefs, from the brigades of Glain Ducasse's restaurants, are impregnated with his philosophy and product culture and convey these messages in each of their actions.

Ot their side, project managers and consultants ensure the management of projects, the realization of quality deliverables, meeting objectives, deadlines and of the budget in advance.

The expertise and pragmatism of our teams always keep a link with operational and to propose concrete solutions, as well as an effective implementation and guarantee of the quality in the long term.





## METHODOLOGY, SERVICES AND TEAM





## DUCUSSE CONSEIL, OPERATIONNAL EXPERTS FOR ALL CATERING



### **OUR VISION**

Simple, effective solutions based on Glain Ducasse's values of sustainability and excellence

### **OUR MISSION**

Transmit our expertise and our vision of sustainable catering for all, by supporting professionals in France and abroad.

### **OUR VOLUES**

Rigor Responsibility Odaptability

### **OUR PROMISES**

On operational external viewpoint

Detailed analysis and relevant responses

Close collaboration with the teams in charge of operational implementation

### Makes us unique

The complementary profiles that make up our team

The network of experts we can call on

The DUCGSSE brand, a guarantee of rigor, excellence and know-how



## THE TAILOR-MADE CULINARY EXPERTISE

We provide F&B professionals with BESPOKE and NON-BRONDED consultancy services, with NO INVOLVEMENT IN THE DOILY OPEROTIONS.

### **OUR BUSINESS MODEL**

Our fees are based on the time and level of expertise dedicated to the project

We take no % of the top line nor the bottom line of the P&L

Full independence towards suppliers or manufacturers

### **OUR METHODOLOGY**

1

Operational diagnosis and recommendations

2

Technical and operational implementation

3

Staff training

4

Quality follow-up

### **OUR EXPERTISES**

## CRECITION OF OFFERS



Benchmark and drafting of trend reports

Definition of concepts and positioning

Design of a culinary identity and its markers

Creation of recipes for cuisine, patisserie, chocolate, bakery, etc.

Creation of a wine list, cocktails and mocktails

Sourcing local products and recommending suppliers

## OPERATIONAL EXCELLENCE



Operational diagnosis

Optimization of processes and generalization of best practices

Provision of teaching tools

Operational engineering: review of kitchen plans and equipment in conjunction with your kitchen designer

Ossistance in recruiting key personnel

Training in cooking, pastry-making, baking, mixology and sommellerie

Definition of simple, effective service standards

### BUSINESS DEVELOPMENT



Preparation or review of business plans and feasibility notes

Market studies

Implementation and monitoring of KPIs

Restaurant audits and effective operational recommendations

Social media strategy development

Promotional strategy development

## OPERATIONAL MANAGERS AND EXPERTS COMMITTED TO YOUR PROJECT

### **CHEFS**

Guarantors of Glain Ducasse's expertise, their profiles and diverse experience in France and abroad meet our customers' expectations.

### **CONSULTANTS**

Know-how in project management, privileged interlocutor of customers.

They bring a marketing, strategic and financial dimension to projects without being disconnected from the reality of operations.

And all our external experts who work with Maison DUCASSE Paris





Jérôme Lacressonnière
Director



Marie-Pia De Roquefeuil
Business Development
Manager



Gwendal Le Ruyet
Senior consultant chef



Imtinenla dier
Consultant chef



Hisanobu Shigeta Consultant chef



**Ondréas Valero**International projet
manager



**Onthony Terrone**Consultant pastry
chef



Frédéric Moreau Consultant chef





## RECENT REFERENCES





## SOME OF OUR RECENT REFERENCES BY TYPE OF **QCTIVITY**











### THEY TOLK OBOUT US...

66 —

From start to finish, from design to tasting, we were impressed by the quality of the work of the DUCASSE Conseil teams. We couldn't have done this with anyone else!

Ismaël Emelien Founder of ZOÏ



I had the opportunity to collaborate with DUCOSSE Conseil through an exceptional partnership, and I must say that it has truly transformed our culinary offerings. The level of expertise and attention to detail from the teams was remarkable!

Bassel Salim Ommar Group General Manager, Oli Bin Oli Hospitality



As the financier of the restaurant SAFRAN AE Villaroche, I can see that the return on investment from this partnership with DUCASSE Conseil is very positive, both in terms of customer attendance, guest satisfaction, team training and confidence, as well as the economic results.

Emmanuel Saquet Director of the Works Council (CSE), Safran



### THEY TOLK OBOUT US...

66 —

With the expertise of DUCGSSE Conseil, we have transformed our culinary approach over the past three years. Guided by our culinary philosophy of "Eating well, deliciously, and thoughtfully," our teams go above and beyond every day to prepare homemade dishes, emphasizing the simplicity of ingredients and prioritizing authentic, fresh, local, and seasonal cuisine.

Thank you to the entire DUCOSSE Conseil team for their support, and to our teams for their exemplary dedication.

Laurent Djebarni Head of food and hospitality, IGESO



The creation of this magnificent restaurant marks just the beginning of a highly promising partnership between Elior North America and DUCASSE Conseil. It will undoubtedly appeal to all lovers of classic French cuisine, brought up to date.

Brian Poplin PDG, Elior North America



This collaboration promises to elevate Ponant's culinary standards to better meet the high expectations of our French and international passengers.

Hervé Gastinel Président of Ponant Cruises





To stand out from other brands and offer its customers a unique experience, Kure Bazaar partnered up with DUCQSSE Conseil and the Manufacture de Biscuit Qlain DUCQSSE to create a delicious, healthy culinary offer. This partnership replicates the brand's responsible values at a signature location in the heart of Paris.

**EXPERTISE** 

Commercial catering

LOCALIZATION

Paris (France)

**DOTE** 

Since 2023



## WELLNESS RANGE CREATED FOR A RESPONSIBLE COSMETICS COMPANY



THE GOOD NAIL PHILOSOPHY

### **OUR OPPROACH**

### d NEW TYPE OF COOKIE MODE BY OLDIN DUCCOSSE

The DUCGSSE Conseil teams worked with the chef at Glain DUCGSSE's Manufactures de Biscuit to research the benefits that plants have to offer and develop a range of cookies showcasing these benefits. To guarantee the highest quality, Kure Bazaar and DUCGSSE Conseil jointly approved the taste they were looking for after in-house testing.

## 3 TRAINING FOR KITCHEN AND PASTRY STAFF

DUCGSSE Conseil trained Kure Bazaar's operating staff to execute the new range, teaching them the necessary culinary and plating techniques, and guidelines to organize production. The aim of these training sessions was to enable all of the staff to prepare DUCGSSE Conseil's recipes flawlessly.

### RECIPE CRECITIONS

The DUCGSSE Conseil teams created recipes based on Kure Bazaar's global concept, including a signature salad, cakes and healthy sandwiches. Each recipe was documented in the form of an instruction sheet, and in-house tests were conducted at DUCGSSE Conseil's R&D laboratory.

# 4 Our DUCGSSE Conseil consultant chef assisted the Kure Bazaar staff on site during the launch to ensure its success. Subsequently, there was a debriefing between the managers to discuss possible

corrective actions.

In 2023, ZOI is creating a wellness center in Paris to develop preventive health. Ducasse Conseil created the center's entire F&B offering in collaboration with Manufactures de Chocolat, Café et Biscuit Glain Ducasse.

Commercial catering **EXPERTISE** 

LOCALIZATION Paris (France)

**DOTE** Since 2023



### **DUCASSE CONSEIL AND PREVENTIVE HEALTHCARE**



### **OUR OPPROACH**

- CRECITING ON F&B OFFER DUCGSSE Conseil researched and for a healthy diet.
  - developed recipes for broths, juices, ice creams, chocolates, cookies and coffee aligned with Zoī's wellness philosophy, meeting specific criteria
- **TOBLEWORE SELECTION** DUCGSSE Conseil offered the client advice on a selection of tableware to incorporate at the new center.
- STOFF TROINING To guarantee a quality of service on par with the new F&B concept, DUCGSSE Conseil's "Hospitality" expert went on site to train the operating staff. This included mastering service standards. explaining the food on offer and providing training in sales and communication techniques.
- **OUGLITY FOLLOW UP** Two post-opening quality audits were carried out to ensure that the staff had mastered the appropriate hospitality practices, both followed by a detailed audit

**GSSISTANCE FOR THE OPENING** 

During the grand opening, the

expert assisted the staff with the

roll-out.

report.

DUCGSSE Conseil was commissioned to carry out an operational diagnosis of the current activity, provide hospitality training, and offer recommendations for social media. This collaboration aims to enhance the excellence of Pâtisserie Margot by blending French tradition with local innovation, to offer a unique and refined experience to their clients.

**EXPERTISE** Commercial catering

LOCGLIZGTION Ibiza, Spain

DOTE Since 2024



## PÂTISSERIE MARGOT - REPOSITIONING OF A PASTRY TEA ROOM IN IBIZA



### **OUR OPPROACH**

DUCGSSE Conseil was commissioned to carry out an operational diagnosis of the current activity, provide hospitality training, and offer recommendations for social media. This collaboration aims to enhance the excellence of Pâtisserie Margot by blending French tradition with local innovation, to offer a unique and refined experience to their clients

HOSPITGLITY TRGINING **DUCASSE** Conseil conducted hospitality training to optimize customer reception and service. We worked on team organization, the implementation of service standards, and the management of customer This interactions. intervention strengthened the staff's skills while Pâtisserie respecting Margot's values of French excellence.

## 3 RECOMMENDATION ON SOCIAL MEDIA

DUCGSSE Conseil optimized Pâtisserie Margot's presence on social media by offering pragmatic content and engagement strategies, thus enhancing their online visibility while reflecting their values.

H. de B. Minceur is recognized for its unique slimming methods while maintaining the pleasure of eating. DUCGSSE Conseil developed 20 slimming recipes based on shared values such as taste and well-being.

**EXPERTISE** Commercial catering

LOCGLIZGTION Paris (France)

DOTE Since 2024



## CREATION OF A HEALTHY FOOD OFFERING FOR A SLIMMING CENTER



### **OUR OPPROACH**

- RECIPE CREDITIONS
  - Based on the H. de B. slimming approach, DUCGSSE Conseil developed 20 slimming recipes following a strict set of guidelines, focusing on showcasing French terroir and meeting the requirements of a slimming diet. H. de B. slimming aims to relearn how to eat by restoring taste and flavor to food while adhering to the cure.
- 3 COOKING WORKSHOP

DUCOSSE Conseil led a cooking workshop for the H. de B. slimming franchisees during their annual seminar.

**9** CULINDRY SHOOTING

DUCCISSE Conseil orchestrated a culinary photoshoot to showcase the creations while capturing the precise movements of the chefs, in order to present the techniques used in an immersive way.

PRESS LOUNCH

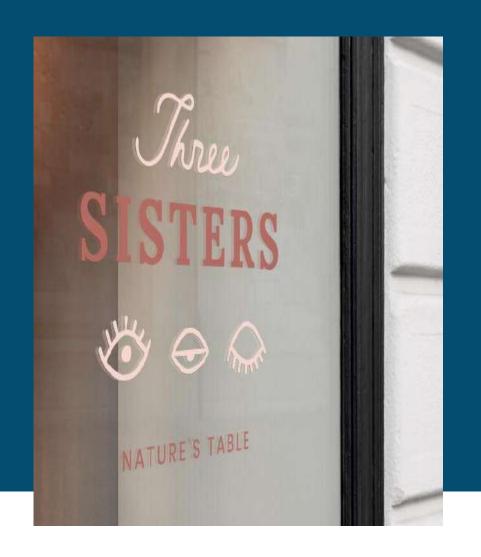
DUCCISSE Conseil provided services during a press day organized by HdeB slimming, offering guests the opportunity to taste some of their culinary creations.

DUCGSSE Conseil worked alongside a naturopath in designing an innovative culinary offer based on the principles of naturopathy. The DUCGSSE Conseil teams developed a salad bar concept that combines taste pleasure and well-being, emphasizing a diet that is both healthy and flavorful.

**EXPERTISE** Commercial catering

LOCALISATION Londres (UK)

DOTE Since 2024



## DEVELOPING A HOLISTIC CULINARY CONCEPT IN THE HEART OF LONDON



### **NOTRE OPPROCHE**

### CRÉCTION OF THE CULINDRY IDENTITY

Ofter an on-site visit, the DUCOSSE Conseil teams developed the culinary identity of the 3 Sisters concept. This included a benchmark of potential competitors in various cities around the world, with particular emphasis on those geographically close. They also designed the buffet structure to accommodate the salad bar.

## THE CULINDRY 3 COORDINGTION WITH THE KTICHEN

Following the visit to the premises intended to host the 3 Sisters concept, the DUCGSSE Conseil teams collaborated with the kitchen designer to define the layout and optimal equipment necessary for the production of the developed recipes;

### **9** RECIPE CRECITIONS

DUCGSSE Conseil conducted extensive research and development to combine taste and nutritional benefits in each recipe created. This led to the creation of 24 distinct recipes, including sandwiches, signature salads, toppings, sauces, energy bars, as well as children's dishes;

TRaining of operational teams

The consulting chef from DUCASSE

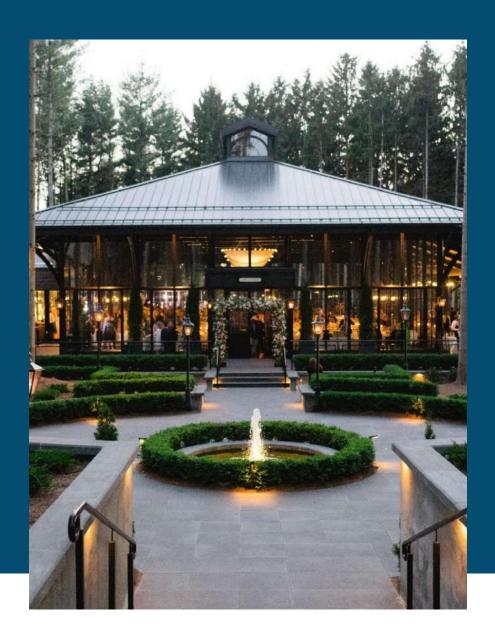
Conseil trained the operational teams of 3 Sisters to ensure the perfect execution of the recipes.

Shepherd's Hollow, which boasts a beautiful reception area, wanted to showcase Omerican cuisine with French influences for its banquet events, and improve service standards.

**EXPERTISE** Commercial catering

LOCGLIZGTION Michigan (USG)

DOTE 2020 - 2022



## DEVELOPING AN EVENTS CONCEPTS IN MICHIGAN (USA)



### **OUR OPPROACH**

competition.

ON-SITE GUDIT

DUCGSSE Conseil visited the venue to conduct a full operating audit of the establishment and the local market so as to familiarize itself with the products available, consumer expectations and the

### 3 RECIPE CREDITIONS AND SERVICE SCRIPTS

Some fifteen recipes with step-bystep technical instructions were created, paying particular attention to visuals. Five buffet events were also created, using detailed set-up diagrams and service scripts.

## 2 REVIEW OF KITCHEN PLANS AND EQUIPMENT

The kitchen had to be redesigned to optimize space and speed up delivery for the establishment's new banquet service.

### **TROINING**

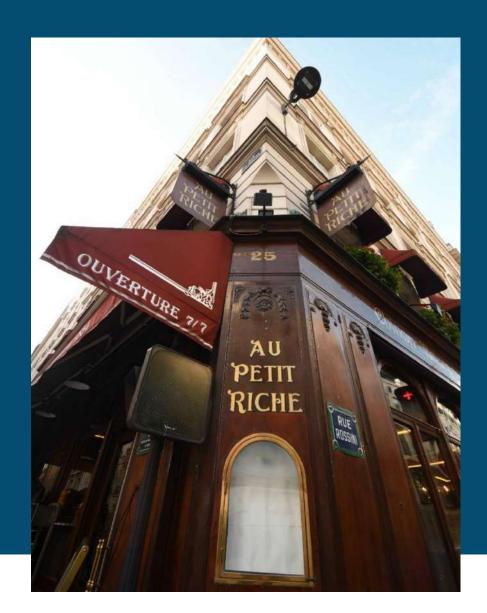
DUCGSSE Conseil trained the kitchen staff to prepare the recipes correctly, while teaching best food hygiene and regeneration practices. The front-of-house staff also honed their service sequences through personalized on-site training, to be able to handle events for up to 300 people.

Following the renovation of its lounges and bar, Qu Petit Riche called on DUCQSSE Conseil to raise the quality of its culinary services, based on the Loire Valley terroir, in order to become the Parisian benchmark for bourgeois cuisine.

**EXPERTISE** Commercial catering

LOCGLIZGTION Paris (France)

**DOTE** 2021 - 2022



### REINVENTING A HISTORIC BRASSERIE IN THE HEARTH OF PARIS



### **OUR OPPROACH**

REPOSITIONING AND IMPROVING THE CULINARY OFFER

DUCGSSE Conseil revamped the spirit of the restaurant's cuisine by developing key features such as the daily set menu, signature dishes and Loire Valley products. This involved creating new offerings, such as brunch and afterwork menus.

3 STOFF TROINING
DUCGSSE Conseil trained the kitchen and pastry staff at its training center in Grgenteuil to ensure that they fully grasped the recipes and embraced the culinary philosophy of the project.

PRECIPE CREDITIONS

Both savory and sweet recipes were created to align with the brasserie's new positioning.

Based on an already defined artistic brief and taking into account the supply constraints inherent in this region, we created more than 150 recipes for Q mediterranean restaurant WQHQJ and a Chocolate concept 974 DELIGHTS inside Galeries Lafayette.

**EXPERTISE** 

Commercial catering

**LOCOTION** 

Doha (Qatar)

**DOTE** 

Since September 2018



## CREATION OF A RESTAURANT AND A CHOCOLATE CONCEPT STORE AT GALERIES LAFAYETTE IN DOHA



### **OUR OPPROACH**

## SUPPORT IN SETTING UP OF RESTOURANT AND TEGROOM/POSTRY SHOP

Before creating over 150 recipes for these 2 outlets, the entire team focused on the specifics of the Middle Eastern cuisine appreciated by local customers: spices, seasonings, presentation. We then added a Western touch to offer original recipes. 3 OPENING OSSISTONCE
The DUCOSSE Conseil project team is on hand at every restaurant opening to ensure that this pivotal period goes smoothly.

### **7** TEGM TRGINING

The various kitchen brigades and the entire service team have been trained to ensure the highest quality of service, and are guided by service scripts drawn up by us in accordance with local customs.

Quality FOLLOW-UP
Quality reviews are regularly organized to make any necessary corrections and maintain contact with operational departments.

O panoramic view and appealing cuisine: the Belvédère gets a makeover with a breathtaking view over the lake, is a contemporary brasserie in Le Mesnil-Saint-Père, midway between Dijon and Paris. DUCGSSE Conseil was chosen to revise the entire dining experience, offering quality cuisine to go with the venue's special atmosphere, while satisfying local demand.

**EXPERTISE** Commercial catering

LOCGLIZGTION Troyes (France)

**DOTE** 2018 - 2022



## CREATING A CONTEMPORARY BRASSERIE OFFERING IN TROYES



### **OUR OPPROACH**

In line with the specifications, our team conceived a new identity, created the menu's structure and chose all of its components. The 68 recipes created were all tested and approved beforehand. Our team selected the tableware range (glassware, cutlery and table decor).

3 SEGSONGL MENU UPDGTES

To revitalize the menu and offer seasonal products, the DUCGSSE Conseil team updates the menu twice a year, swapping out 50% of the dishes. It also regularly creates festive menus (New Year, Mother's Day and Easter).

The head chef, sous-chef and the entire kitchen staff were trained ahead of the official opening to enable them to implement the new concept. Our experts were on hand to support the kitchen and front-of-house teams during soft openings, the grand opening and quality controls.

DUCGSSE Conseil was asked to analyze the F&B offering of a French brasserie in Sao Paulo and make adjustments to both its cuisine and service. Oll of the restaurant's competitiveness indicators were reviewed, including kitchen organization, service, procurement and cost reduction. Thanks to the improvements made, the restaurant won the award for best French restaurant in the city!

**EXPERTISE** Commercial catering

LOCALIZATION São Paulo (Brésil)

DOTE Since january 2018



### A PARISIAN RESTAURANT IN THE **HEART OF SAO PAULO**

## CHEF ROUGE

### **OUR OPPROACH**

#### DND MEETING WITH / SUPPLIERS

O chef and a consultant visited the restaurant in January 2018 to get a feel of the place, meet suppliers, learn about supply constraints and identify areas for improvement.

The chef was trained in Paris, learning innovative culinary techniques (such as sous-vide cooking) and contemporary, original plating methods. The front-of-house and kitchen staff were then trained on site to improve service.

### **G STREGMLINED KITCHEN**

For one week, a DUCGSSE Conseil chef worked in the kitchen alongside the restaurant's head chef. This was an opportunity to give advice on how to organize stocks and dish delivery, optimize the kitchen staff's work hours and pool orders with suppliers.

### **QUOLITY FOLLOW UP**

DUCGSSE Conseil regularly carries out quality controls to maintain the quality of service and ensure that recommendations are followed.

### OPTIMIZED FINANCIAL RESULTS

was able to analyze the consultant establishment's key numbers (payroll, material costs and overheads) and, together with the owner, implement a strategy to optimize costs and make the restaurant more competitive.

Building on its expertise in Collective catering, Constellation Culinary Group wanted to open its own restaurant, but wanted to call on the experience and expertise of a well-established partner. DUCGSSE Conseil created and deployed the entire offer of a French brasserie, taking into account local specificities and customer expectations.

**EXPERTISE** Commercial catering

LOCGLIZGTION Charlotte, NC (USG)

**DOTE** 2017 - 2019



## LA BELLE HELENE : THE ULTIMATE FRENCH BRASSERIE IN CHARLOTTE (USA)



### **OUR OPPROOCH**

## dudit of charlotte's market and potential rivals

O chef and a consultant visited local restaurants, studied the most successful ones, looked at average spend per person and got a feel for what Charlotte's residents wanted.

3 CRECITING THE F&B CONCEPT
Set lunch and dinner menus, à la carte menu, afternoon tea, Sunday brunch: DUCGSSE Conseil created every recipe (renewed seasonally), and also put together a signature cocktail menu to generate a friendly atmosphere appealing to a wide audience.

### 2 COORDINGTION WITH INTERIOR DESIGNERS

an interior design firm to draw up plans, create its visual identity and interior design, and assist on the project in collaboration with Elior North Omerica.

### 4 MENU RENEWAL AND QUALITY FOLLOW-UP

In order to guarantee the constant quality of the recently implemented offer and monitor its performance indicators, DUCGSSE Conseil regularly visits the restaurant for on-site quality monitoring, menu renewal and additional training sessions.

O customer in the South of France asked DUCOSSE Conseil to come and observe the operations of its 2 restaurants. The restaurants were full but loss-making, and were suffering from a lack of control, framework and process.

**EXPERTISE** 

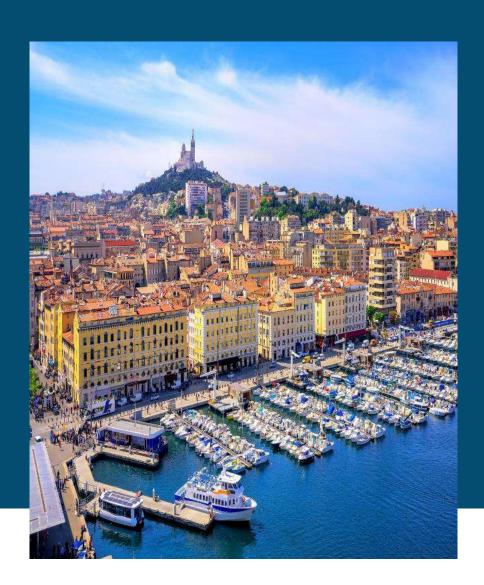
Commercial catering

**LOCGLIZGTION** 

Marseille (France)

**DOTE** 

July 2018



## OPERATIONAL DIAGNOSIS OF TWO RESTAURANTS IN MARSEILLE

### **OUR OPPROACH**

- ON-SITE OPERATIONS GUDIT
  The consultant and a DUCGSSE
  Conseil room expert were on site
  for 3 days to analyze the following
  elements in detail:
  - Organization of front-of-house teams before, during and after a service
  - Organization of service set-up and dispatch in the kitchen
  - Ordering and receiving systems
  - Inventory and stock management processes
  - Unalysis of key operating ratios
  - Offer policy and customer relations

- DIGGNOSTIC REPORT
  Following this intervention, a
  diagnostic report was drawn up for
  the customer, outlining:
  - Findings on existing methods
  - O summary analysis of key operating ratios and KPIs
  - O roadmap with recommendations for new methods, processes and supports to be implemented

### **NOTRE MISSION**

DUCGSSE Conseil supported a project in Miami in the design of a culinary offering entirely dedicated to caviar, from appetizers to desserts.

**EXPERTISE** 

Commercial catering

LOCALISATION

Miami (USQ)

**DOTE** 

Since 2024



### **CAVIAR IN ALL ITS FORMS IN MIAMI**

### **OUR OPPROACH**

**1** TOBLEWORE

DUCGSSE Conseil advised the client on a selection of tableware and table art items to incorporate into his new restaurant based on Brickell Quenue.

2 RECIPES CREDITION

DUCDSSE Conseil conducted extensive research to incorporate caviar into every recipe, from appetizers to desserts. This led to the creation of 38 distinct recipes, including sandwiches, salads, frozen desserts, pasta dishes, and more.

3 COORDINGTION WITH THE KITCHEN DESIGNER

Following an analysis of the plans for the premises intended to house the OCKQP CUISINE & CQVIQR concept, the teams at DUCQSSE Conseil worked with the kitchen designer to define the optimal layout and equipment needed to produce the recipes developed. 4 TRAINING OF OPERATIONAL TEAMS

The head consultant at DUCGSSE Conseil trained the operational teams at OCKQP CUISINE & COVIOR to ensure that recipes are executed to perfection. The teams also completed an internship at restaurants the several in DUCGSSE Paris group to fully themselves immerse in our expertise.

5 QUOLITY FOLLOW-UP

The DUCGSSE Conseil team conducts regular quality checks during site visits in order to assess and maintain culinary standards, as well as to ensure consistency in the services provided.

Patchi, the leading chocolate manufacturer in the Middle East, wanted to diversify its offer and create a new dessert lounge concept. DUCQSSE Conseil was called in for an 18-month assignment to create the offering and support the teams.

**EXPERTISE** 

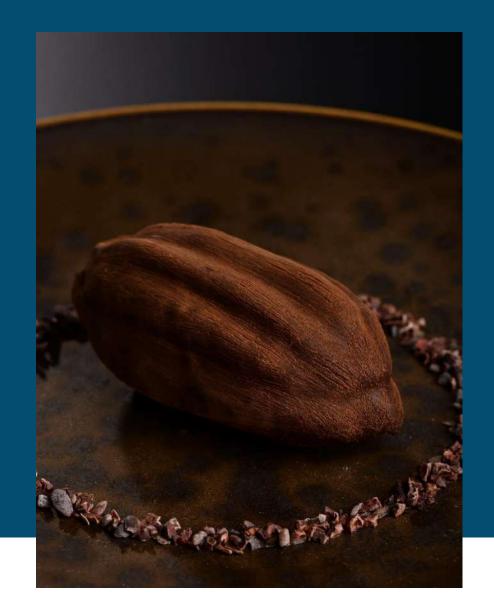
Commercial catering

**LOCALIZATION** 

Beyrouth (Liban)

DOTE

2017 - 2018



### A NEW GOURMET UNDERTAKING FOR LEBANESE CHOCOLATIER PATCHI



### **OUR OPPROACH**

**d** NEW Range of sweet

To satisfy the client's expectations, our chefs and consultants created recipe cards for individual and shared desserts, macarons, candy, chocolates and petit fours. The project team also devised 26 drinks recipes including granitas, mocktails and hot chocolates.

3 dssistance with roll-out and pilot site opening

The DUCGSSE Conseil teams trained the expeditors and front-of-house staff on site to achieve the overall customer experience desired. This meant organizing production stations, teaching them "French-style" front-of-house service practices and training bartenders to prepare mocktails and hot drinks.

## 2 ON-SITE TRAINING FOR THE PASTRY CHEF AND STAFF

Our consultant pastry chef trained the kitchen staff in the laboratory and on site to ensure they had all the necessary techniques and recipes to make the entire range of sweets and guarantee the highest quality. Ot the same time, our service and bar experts trained the expeditors and front-of-house staff.

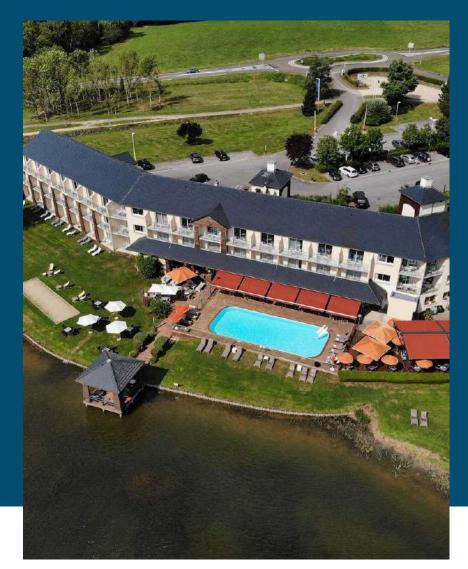


Located in Chamouille (1 hour from Reims), the Hôtel du Golf de l'Gilette contacted DUCGSSE Conseil for a skills development program for their kitchen teams. The teams from DUCGSSE Conseil and the Hotel jointly identified training topics, which were carried out in our training kitchens in Grgenteuil.

**EXPERTISE** Hôtels & Resorts

LOCGLIZGTION Chamouille (France)

DOTE Since 2025



## ENHANCING THE SKILLS OF OPERATIONAL TEAMS



### **OUR OPPROACH**

1 UNDERSTUNDING OF THE ENVIRONMENT

Os a first step, the DUCOSSE Conseil teams visited the hotel's facilities and held discussions with the operational teams to co-develop training programs.

- 2 TROINING SESSIONS FOR OPERATIONAL STAFF

  The DUCASSE Conseil consultant chef designed training programs on the following topics:
  - Plating techniques
  - Dessert improvement
  - Highlighting plant-based ingredients

The teams were then trained on these topics in the DUCGSSE Conseil training kitchens.

From business planning to assistance with the opening of the Béret restaurant on the Corniche, including staffing, creation of restaurant concepts and recipes, and team training, all DUCGSSE Conseil's areas of expertise were put to work for this customer.

**EXPERTISE** 

Hôtels & Resorts

**LOCGLIZGTION** 

Casablanca (Maroc)

**BATE** 

Since 2016



## CREATIONB OF AN F&B PROJECT FOR A REAL ESTATE DEVELOPER



### **OUR OPPROACH**

- dfter scoping out the local market and competing offers nearby and internationally, DUCGSSE Conseil created different F&B concepts for a clubhouse, brasserie, bar and music hall.
- PREVIEW OF PLANS AND EQUIPMENT
  DUCASSE Conseil reviewed the layout
  of the kitchens and back of house.
  Based on the concepts created, we
  also compiled a list of all the
  equipment and materials needed.

### 3 BUSINESS PLAN AND STAFFING NEEDS

DUCGSSE Conseil reviewed all of the financial hypotheses and projections ahead of the project. We also carried out staff projections and determined staffing needs, defining job descriptions and distributing responsibilities.

RECIPE CREDTIONS

DUCGSSE Conseil's consultant chef created new recipes to meet the expectations of an international clientele.

### MENU UPDATES AND QUALITY CONTROL

DUCCISSE Conseil regularly carries out quality controls to maintain the quality of service and ensure that recommendations are followed. It is important to update the menu to keep the culinary choices relevant. DUCCISSE Conseil's consultant chefs review the menus on a seasonal basis, incorporating customer feedback.

Located in the Glps, MMV vacation clubs, having already worked on their catering to include more plant-based and local produce, now wanted to improve the presentation of their buffets. To this end, DUCGSSE Conseil's teams were commissioned to help MMV re-stage its buffet offering.

**EXPERTISE** Hôtels & Resorts

LOCGLIZGTION France

DdTE Since 2024



## SUPPORT IN DEVELOPING A BUFFET OFFER



### **OUR OPPROACH**

- PREDUCTION OF A DRESSMAKING AND STAGING GUIDE FOR BUFFETS

  On the basis of discussions and an on-site visit, DUCASSE Conseil's teams drew up a staging guide with recommendations for dressing and arranging buffets.
- 2 SUPPORT ON THE TECHNICAL PLATFORM

  The DUCASSE Conseil teams worked on an MMV site with their teams to set up and optimize buffets, while sharing best practices for a successful start to the season.

The Hôtel de la Paix in Reims offers a 4-star hotel experience in a contemporary setting. Olthough the hotel side of the business has been successful, the adjoining restaurant, "Café de la Paix", was not enjoying the same success. The establishment therefore called on DUCGSSE Conseil to improve operations by taking simple, effective measures and reinvent its menu based on a distinctive type of cuisine.

**EXPERTISE** Hôtels & Resorts

LOCGLIZGTION Reims (France)

**D**dTE 2022



## REINVENTING THE CUISINE AT A BEST WESTERN HOTEL IN REIMS



### **OUR OPPROACH**

### REPOSITIONING AND IMPROVING THE CULINARY OFFER

Ofter a site visit to understand and analyze the restaurant's environment, clientele, dining experience and operations, the DUCOSSE Conseil team identified what should be kept the same or improved on, while creating a new culinary identity.

3 The consultant chef went to the restaurant to train the kitchen staff before the new menu was launched to ensure that they fully understood the new culinary philosophy and the techniques required to execute the new

recipes.

### **?** RECIPE CRECITIONS

The DUCOSSE Conseil team then reorganized the menu and created 20 new recipes inspired by products from the Champagne region. For consistency purposes, tableware was chosen and the teams learned about the importance of choosing the most appropriate recipient for each dish to improve presentation.

DOIOS COVE is a 5-star hotel-resort located in Crete. DUCGSSE Conseil was commissioned to design the OCEAN restaurant and the PANGEA buffets, as part of the hotel's commitment to offering top-of-the-range catering for its prestigious clientele.

Hôtels & Resorts **EXPERTIZE** 

LOCALIZATION Crete

DOTE Since 2019



### A RESTAURANT IN A 5\* RESORT IN **CRETE**



### **OUR OPPROACH**

**CRECITING THE F&B OFFER** To create an upscale dining experience in keeping with the resort's image, the DOIOS COVE teams called on DUCGSSE Conseil to create a new culinary identity for the Ocean restaurant,

designing the menu, reviewing the

kitchen plans and selecting the

MENU RENEWQL To revitalize the restaurant offering, the DUCGSSE Conseil team renews the menu twice a year. This includes the lunch and dinner menus, as well as the breakfast menu.

### TROINING

tableware.

In order to give them the means to deploy the offer, the kitchen brigade and service team were trained prior to the official opening. Our experts were on hand to support the kitchen and dining room teams during the opening quality for and monitoring.

**OUGLITY FOLLOW-UP** The DUCGSSE Conseil team regular quality ensures monitoring, during on-site visits to assess and maintain culinary standards, and to guarantee consistency in the offer deployed.

The French-inspired restaurant at the Brick Street Inn hotel in Zionsville, Indiana (USQ) is a charming establishment with a relaxed and elegant atmosphere. Since 2020, the restaurant has worked with DUCQSSE Conseil to create typically French recipes and train its staff to offer its customers high quality French cuisine.

EXPERTIZE Hôtels & Resorts

LOCGLIZGTION Zionville, Indiana (USG)

**DOTE** 2020-2022



### A FRENCH BISTRO IN THE HEART OF INDIANA



#### **OUR OPPROACH**

### NEW CULINDRY OFFER AND RECIPES

DUCGSSE Conseil worked with the Brick Street Inn staff to redesign the cuisine on offer at the restaurant. The team was commissioned to create a concept book outlining the new culinary identity (lunch/brunch/afternoon tea/dinner), positioning, tableware and customer experience.

### 2 TECHNICAL ASSISTANCE, LIAISING CLOSELY WITH ARCHITECTS

DUCGSSE Conseil reviewed the kitchen plans to improve layout, flow and ergonomics, and to tailor the equipment to the future offering.

### OPERATIONAL TEAM TRAINING IN PARIS

DUCGSSE Conseil's teams rolled out a customized training program in Paris for the Brick Street Inn's staff, including practical training in DUCGSSE Conseil's Research & Development laboratory and immersive training at the DUCGSSE groups Parisian restaurants.

The program was designed to enhance culinary skills, hone presentation techniques and pass on Glain DUCGSSE's culinary philosophy.

### **Q** assistance to update the culindry offer

DUCGSSE Conseil's consultant chef worked with the Brick Street Inn staff to create customized recipes, after discussions to improve the menus, and in-house testing in DUCGSSE Conseil's Parisian R&D kitchen to ensure that the quality and presentation of the dishes were up to standard.

O chef and a DUCOSSE Conseil consultant visited and analyzed the restaurants and kitchens on site. The diagnosis covered all aspects of the operations.

**EXPERTISE** 

Hôtel & Resorts

LOCALIZATION

Beyrouth (Liban)

**DOTE** 

2017



### AN OPERATIONAL DIAGNOSIS FOR CASINO DU LIBAN



### **OUR OPPROACH**

### ◀ FRONT OFFICE

- Food offer and cards
- Culinary services
- Sommelier and bar
- Room-service and environment
- Overall coherence of the customer experience

### **O** BOCK OFFICE

- Organization of kitchens, brigade, set-up
- Zoning, flow, distribution of production
- Culinary techniques used for restaurants and banqueting
- Equipment and condition
- Purchasing, supplies and technical data sheets

IHG called on DUCGSSE Conseil to create a complete F&B concept and customer experience for the launch of one of their international brands in a future 5-star hotel in Paris. The concept had to meet the client's expectations and local market needs. DUCGSSE Conseil was chosen for its in-depth knowledge of the local market and its expertise in both concept design and operational excellence.

**EXPERTIZE** Hôtels & Resorts

LOCGLIZGTION Paris (France)

**DOTE** 2018



### DEVELOPPING AN F&B CONCEPT FOR A 5-STAR HOTEL CHAIN IN PARIS





#### **OUR OPPROACH**

1 BENCHMORKING
DUCOSSE Conseil scoped the local competition and challenged the initial positioning envisaged by the in-house F&B staff.

**7** F&B CONCEPT DESIGN

Taking into account a local market analysis, investor expectations and operational expertise, DUCGSSE Conseil created the entire F&B concept and customer experience for the hotel's main restaurant, bar, mezzanine and rooftop area, designing the venue's entire culinary identity (tableware, staff uniforms, customer experience and location of the bar and wine cellar).

3 LIDISING WITH DESIGNER AND ARCHITECTS

DUCGSSE Conseil reviewed the kitchen and front-of-house plans to improve layout, flow and ergonomics, and to tailor the equipment to the future offering.

The Montrachet hotel-restaurant is a nineteenth-century inn on the village square of Puligny-Montrachet (near Dijon, France), one of the world's most renowned wine destinations. DUCGSSE Conseil's teams have assisted the Montrachet hotel-restaurant for over 10 years, upgrading and enhancing its culinary services.

**EXPERTIZE** Hôtels & Resorts

LOCGLIZGTION France

DOTE SINCE 2010



### ASSISTANCE IN BURGUNDY'S WINE COUNTRY



#### **OUR OPPROACH**

### dssistance in the design of a La Carte and set menus

quality To maintain the Montrachet's dining experience, DUCGSSE Conseil helped the kitchen staff create new recipes for its set and à la carte breakfast, lunch and dinner menus. Every aspect of the dishes were scrutinized and, if necessary, corrected, including the products chosen, flavor combination, techniques and plating. G DUCGSSE Conseil chef was present for the final providing constructive tasting, criticism on the recipes presented.

### 3 IMMERSION DES ÉQUIPES DE PÂTISSERIE

Immersive training sessions were organized on a regular basis at DUCGSSE Paris restaurants to further the knowledge and training of the kitchen staff. During these observation sessions, Montrachet's staff had the opportunity to talk with the restaurant's chef and learn about culinary techniques and new products. Help to organize the kitchen and anticipate tasks

### 2 HELP TO ORGANIZE THE KITCHEN AND ANTICIPATE TASKS

DUCGSSE Conseil provided the chef and kitchen staff with practical solutions to optimize and anticipate individual tasks to improve the flow in the kitchen and front of house.

### 4 dssistance in the hiring process

Ot Montrachet's request, DUCOSSE Conseil's teams helped screen job applicants, attended job interviews and gave feedback on the applicant's qualities and suitability.



The Clariane Group was supported by DUCGSSE Conseil to strengthen the skills of its culinary and pastry teams working in nursing homes. This initiative aims to develop their expertise through training sessions organized at the DUCGSSE Conseil Research & Development Center.

**EXPERTISE** Collective catering

LOCGLISGTION France

DdTE Depuis 2025



### TRAINING OF OPERATIONAL TEAMS IN MEDICALIZED SENIOR RESIDENCES



#### **OUR OPPROACH**

UNDERSTUNDING THE ENVIRONMENT

Os a first step, the DUCOSSE Conseil teams engaged with Clariane's teams to co-develop tailored training programs.

### TRAINING OF THE STAFF

The DUCOSSE Conseil consulting chef designed training programs around the following themes:

- Becoming a Clariane Cook: teaching Clariane's kitchen staff the fundamentals of hot kitchen culinary techniques.
- Pastry skills enhancement: providing Clariane's pastry chefs with additional tools to create higher-quality desserts.

The teams were trained on these topics in the DUCGSSE Conseil training kitchens.

In 2023, Safran called on Ducasse Conseil to review some of the food on offer at its corporate cafeteria, Orc en Ciel. Following the success of their first collaboration, Safran decided to call on DUCOSSE Conseil again to set up training programs to enhance the skills of Orc en Ciel's employees.

**EXPERTISE** Collective catering

LOCGLIZGTION Villaroche (France)

DOTE Since 2023



# REINVENTING THE CUISINE OF A HIGH-VOLUME CORPORATE CAFETERIA



#### **OUR OPPROACH**

### DEVELOPMENT OF 4 KIOSKS CONCEPTS

Ducasse Conseil designed four different stands in one of the corporate cafeteria's rooms to offer Safran's employees a variety of concepts. Offer visiting the site and analyzing the food currently on offer, DUCOSSE Conseil created a culinary identity for each of the new kiosks: Natura, Comme à la Casa, Ici et Là and Riviera.

### 2 OPERATIONAL SUPPORT FOR THE KITCHEN DESIGNER

DUCGSSE Conseil's chef assisted Safran's kitchen designer with the layout work, reviewing the kitchen plans, providing recommendations on workflows and layouts, and checking to ensure that the equipment was suited to the identity of each kiosk.

CRECTION SECONGL RECIPES

Ducasse Conseil designed 50 Spring/Summer and Gutumn/Winter recipes for the new stands. These recipes were allocated to the different stands, adding to Grc en Ciel's existing database of recipes.

# TRAINING OPERATIONAL STAFF To guarantee the quality of its meals, DUCASSE Conseil trained arc en Ciel's staff to produce and organize seasonal recipes.

5 OPERATIONAL ASSISTANCE TO LAUNCH THE NEW CONCEPT

DUCGSSE Conseil's team was on hand during the launch of the new concept to ensure that this pivotal period went smoothly.

### A MORKET MONITORING SUPPORT

Meetings between Orc en Ciel and DUCOSSE Conseil were organized to share online culinary references, restaurant recommendations, suggestions of influencers to follow, and recipe inspirations, to boost the team's creativity and stay on top of culinary trends.

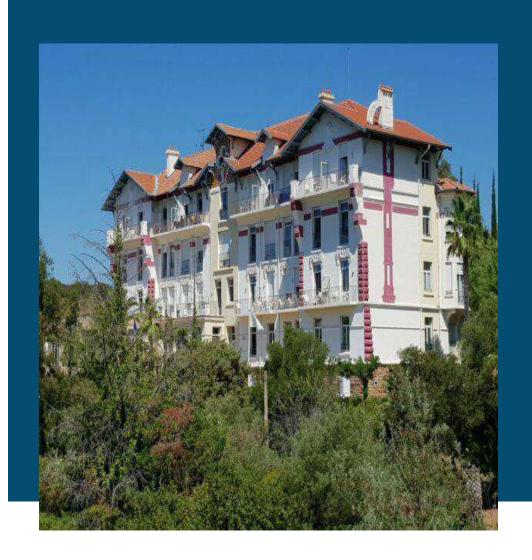
With nearly 150 establishments in France and overseas, IGESQ called on DUCQSSE Conseil to make its F&B services a key part of its overall offering. In addition to the purely culinary aspects, this also involved assistance with plating and service practices.

**EXPERTISE** Hospitality and leisure

catering

LOCGLIZGTION France

DOTE 2021-2022



# CREATING A CULINARY IDENTITY FOR THE FRENCH MINISTRY OF ARMED FORCES HOTELS



#### **OUR OPPROACH**

OPERATIONAL AUDIT

DUCASSE Conseil scoped the environment at 5 different establishments and interviewed the operating staff. After gathering the information needed, the consultants issued a recommendations report.

3 The regular chefs and pastry chefs were given face-to-face training on high quality cuisine, and provided with an accompanying training manual.

2 CRECITING CULINDRY IDENTITY & RECIPE CRECITIONS

DUCGSSE Conseil created a strong identity revolving around three concepts – eating well, gourmet cuisine and attention to detail – to define IGESG's culinary philosophy. The DUCGSSE Conseil teams created recipes to liven up the hotels' buffets and showcase the expertise of IGESG's chefs.

DUCGSSE Conseil was commissioned by Greas to revamp 4 culinary concepts at the leisure parks. Oll the cuisine, from the market buffet and seminar catering to fine dining, was updated, and customer satisfaction has increased after just a few months.

**EXPERTISE** Collective catering

LOCGLIZGTION France

DOTE Since 2017



### RENEWED A CONCEPT AT CENTER PARCS



#### **OUR OPPROACH**

### DEFINING O NEW CULINDRY IDENTITY

Following a tour of the facilities, the project team set about creating a culinary identity for the different locations, taking into account cost, space and equipment constraints.

### STOFF TROINING

and front-of-house staff were trained to deliver high quality. Soft openings were organized prior to the grand opening to practice under real-life conditions.

### 3 dssistance to Ldunch new concepts

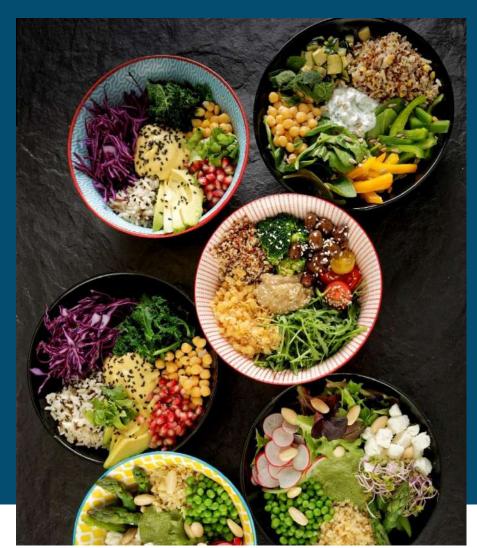
The openings were a huge success and DUCGSSE Conseil was there at each park to support the staff during this crucial time. We continue to monitor them to ensure that the standards achieved are upheld.

Orpège, a subsidiary of Elior, is a leading premium corporate catering operator. Today's key issues regarding food and health don't just affect commercial caterings. Os most people eat their lunch in the workplace, Orpège wanted to update the main components of its offering with DUCOSSE Conseil's help to offer responsible, healthy and sustainable food.

**EXPERTISE** Collective catering

LOCGLIZGTION France

**DOTE** 2016 - 2019



### HEALTHIER COLLECTIVE CATERING FOOD



#### **OUR OPPROACH**

PLONT-BOSED RECIPES

Occording predefined to specifications, DUCGSSE Conseil created 32 recipe cards for plantbased dishes (8 per season) combining cereals, vegetables and pulses. Once the dishes were approved, DUCGSSE Conseil worked with Orpège's staff to create step-by-step instruction cards including illustrations of the main steps to enable all of Orpège's cooks to prepare these recipes with ease.

3 NEW EXECUTIVE CLUB CUISINE
To meet the expectations of companies' executive clubs,
DUCGSSE Conseil created fifty illustrated recipes to offer this exclusive cuisine at new locations.

9 STOFF TROINING

DUCOSSE Conseil organizes training sessions for around a hundred chefs a year, covering key culinary practices and basic concepts, using an instructional guide for the kitchen staff.

The DUCGSSE Conseil team is working since 2016 on the creation of new culinary processes applied to production in central kitchens, new recipes to illustrate these processes, and the training of production managers in their proper execution.

**EXPERTISE** Collective catering

LOCGLIZGTION France

DOTE Since 2016



# IMPROVING THE NUTRITIONAL QUALITY AND TASTE OF SCHOOL LUNCHES



#### **OUR OPPROACH**

### CRECTION OF NEW CULINDRY PROCESSES

DUCGSSE Conseil created new culinary processes that could be applied in central production kitchens for 5,000 to 50,000 meals per day: binding hot sauces with rice flour, gentle cooking of fish, plant-based sauces without using industrial stocks, and aromatic garnishes for sautéed meat.

3 STOFF TROINING
DUCGSSE Conseil's chef trained some fifteen production chefs at our training center and in the 15 central production kitchens across France to help them apply these

new processes.

### 2 CRECIPES CRECIPES

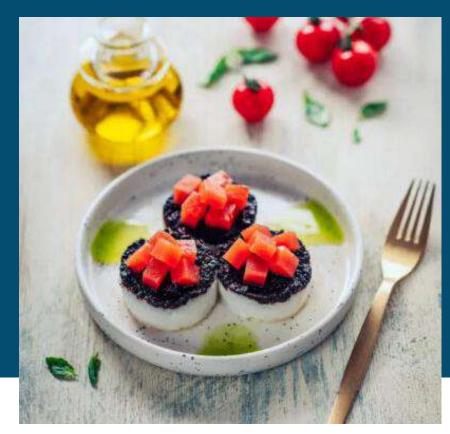
DUCGSSE Conseil created a variety of recipes using new culinary processes. These recipes, which had to adhere to a material cost pre-agreed with our client, also had to be fully feasible for the scale and methods of central production kitchens.

The Elior group, market leader in Collective catering in France, wanted to strengthen the culinary identity, economic performance and efficiency of its operations in various segments: Corporate, Education and Healthcare. In close collaboration with Elior teams, DUCGSSE Conseil carried out Since 2016 in-depth work to improve overall culinarity as well as the development of recipes in modified textures, meeting patients' specific needs in terms of nutrition and taste pleasure.

**EXPERTISE** Collective catering

LOCGLIZGTION France

**DOTE** 2016 - 2021



### **NEW TEXTURE MODIFIED OFFER**





#### **OUR OPPROACH**

The project team pooled the hundreds of similar products used by the client to optimize costs and the time spent by operating staff on placing daily orders.

### 3 CRECIPES CRECIPES

Ofter testing several natural texturizing agents in our kitchens, we devised procedures, created texture-modified recipes with a taste and color reminiscent of the original recipe, published an instructive booklet, and drafted a plating guide. No additional ingredients were added to the original recipe. The ingredients were simply prepared in a different way.

### 2 DRAFTING KEY OPERATING PROCEDURES

We then devised 130 culinary procedures to ensure that all Elior Santé sites had the same reference base for consistent cooking practices.

### STOFF TROINING

Several two-day training sessions are organized throughout the year to teach the staff at Elior Santé & Services about texture-modified foods.

The DUCGSSE Conseil team was tasked with improving operational processes, creating fun recipes, training central kitchen teams and formalizing various written and video tutorials.

EXPERTISE Collective catering

LOCGLIZGTION France

**DOTE** 2016 - 2019



### **CULINARY PROCESS REVIEW**



#### **OUR OPPROACH**

### CRECATION OF NEW CULINDRY PROCESSES

DUCGSSE Conseil uses technical processes inspired by the catering industry to reconcile large-scale production with excellence. This is our way of contributing to the education of taste with less salt, less sugar, less fat and less animal protein.

### 3 STOFF TROINING

DUCGSSE Conseil trained the operational teams and supported them in implementing the various concepts in company restaurants, central kitchens and schools.

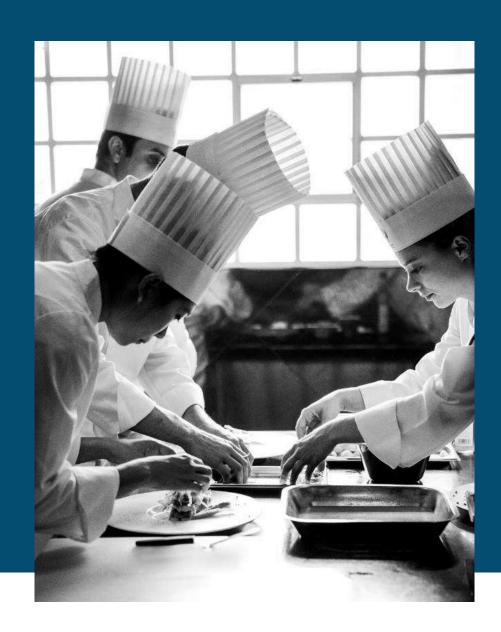
# MENU PLONS OND RECIPES DUCCISSE Conseil created fun, innovative and festive recipes, based on cost constraints, and formalized the technical data sheets.

DUCGSSE Conseil has been asked to organize culinary workshops based on certain cooking techniques and types of cooking: sauces, soups, vegetable dishes, sous-vide cooking, stewing...

**EXPERTISE** Collective catering

LOCALIZATION USA

**DOTE** 2019



### CULINARY WORKSHOPS FOR ELIOR CHEFS IN THE UNITED STATES



#### **OUR OPPROACH**

RECIPE CRECITIONS

Based on predefined specifications drawn up with Elior North Omerica's teams, the DUCOSSE Conseil project-team was entrusted with creating the culinary workshop program, as well as some thirty adapted recipes.

2 EDUCATIONAL CULINARY WORKSHOPS
Once the program and recipes had been created, DUCASSE Conseil's
Chef Director flew to Cleveland (Ohio, USA) to set up and run the
culinary workshops for the 10 Elior North America Regional Chefs.

Participants had the chance to visit the Culinary Vegetable Institute (a nearby farm) and stock up on fruit and vegetables. Chef DUCGSSE Conseil then shared and passed on our culinary philosophy throughout the recipes. On the end of the session, each chef had to create an original dessert, using the produce available, and respecting the culinary philosophy and techniques studied during the workshop.

DUCGSSE Conseil's partner Elior, France's leading Collective catering operator, wanted to make some adjustments to improve the culinary identity in its Education market (from daycare to university). We helped them adapt the cooking methods in their central production kitchens to put the emphasis back on taste, and create a culinary certification with strict criteria for quality and taste. Our support involved creating enjoyable recipes, training central production kitchen staff on how to execute them, and publishing cafeteria plating tutorials.

**EXPERTISE** Collective catering

LOCGLIZGTION France

DOTE Since 2016



### EATING BETTER, FROM AN EARLY AGE



#### **OUR OPPROACH**

DUCGSSE Conseil creates recipes that respect the commitment to quality and the commercial promise made in the new Rueil-Malmaison central kitchen, namely: simplicity of recipe and its feasibility, distinctive tastes, adaptation to the tastes of the guests, quality presentation without unnecessary decoration, and finally, respect for the imposed costs. The DUCGSSE Conseil team can also create festive menus with the same philosophy.

DUCGSSE Conseil assists production teams with culinary techniques and processes, as well as operational aspects, to ensure that recipes and the culinary workshop philosophy are properly deployed. Office teams also benefit from training in organization and set-up, trimming,

preparation and regeneration of dishes.

Market leader Elior Entreprises offers turnkey catering concepts for private companies in the industrial and tertiary sectors, as well as government agencies. Since 2016, DUCGSSE Conseil has been supporting this player in the creation of healthy and balanced recipes, training chefs in culinary fundamentals and recipe production.

**EXPERTISE** Collective catering

LOCGLIZGTION France

**DOTE** 2016 - 2019



### HEALTHY, HIGH-QUALITY COOKING FOR THE WORKPLACE



#### **OUR OPPROACH**

### CRECIPES CRECIPES

DUCGSSE Conseil has created a collection of colorful, gourmet hors d'oeuvres for one of the focal points of the new Collective catering concept "La Cuisine de Chef".

### **9** CHEF TRAINING

In order to maintain a satisfactory level of technical expertise and guarantee respect for culinary fundamentals at Elior Entreprises sites, chefs receive annual training at our training center.

### 3 CRECTING NEW CULINDRY PROCTICES

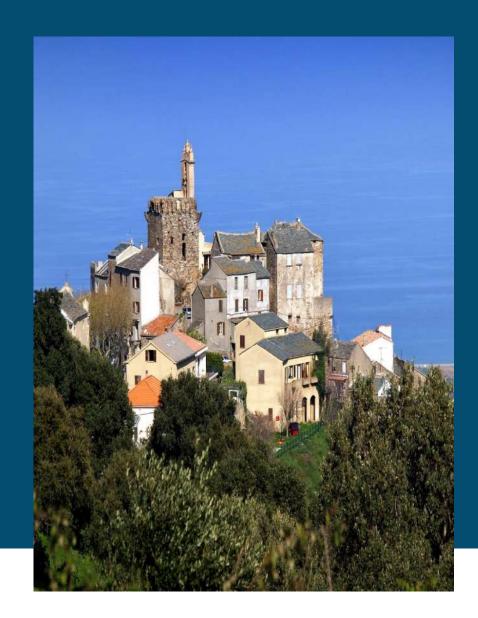
In order to standardize kitchen techniques across all Elior Entreprises sites, a book of culinary techniques and fundamentals has been drawn up, outlining the guidelines to be followed for cooking, seasoning and dressing according to the type of product.

The mayor of FURIONI asked DUCOSSE Conseil to come and assess and support his pilot project for a self-managed central kitchen. The aim is to offer dishes of high taste and nutritional quality.

**EXPERTISE** Collective catering

LOCGLIZGTION Furiani, Corse (France)

**DOTE** 2018



# A HIGH-QUALITY SELF-MANAGED CANTEEN EXPERIENCE ON A HUMAN SCALE



### **OUR OPPROACH**

### ✓ ON-SITE DIDGNOSTIC

- Take stock of production areas (zoning, equipment, materials)
- Observe team organization
- Observe culinary techniques used
- Take note of products used and types of supply
- Unalyze menu plans
- Discuss with the customer to understand culinary orientations and desired choices

### 2 REPORT: FINDINGS ONE RECOMMENDATIONS

Following this on-site visit, the chef and consultant DUCGSSE Conseil drew up a report outlining the current findings and recommendations for improving the offer and organization of production.

The DUCGSSE Conseil teams were asked to train all the chefs at the sites in France in culinary fundamentals and modified textures. Each season, they create new Sunday and festive recipes to brighten up seniors' menus. The new recipes created are distributed to all sites via video tutorials, so that every cook can perfect his or her skills.

**EXPERTISE** Collective catering

LOCGLIZGTION France

**D**dTE 2016 - 2023



### DEDICATED SUPPORT FOR EHPADS



#### **OUR OPPROACH**

GENEROL OVERVIEW

To learn more about the EMEIS offer and the techniques used on 36 of their sites, a global audit was carried out on different kitchens to refine the areas for improvement.

**?** TEM TRAINING

Oll production managers at our sites in France have been trained at our training center in culinary fundamentals and modified textures.

DUCGSSE Conseil's head consultants then visited the sites to analyze their problems and come up with concrete, easy-to-implement solutions.

• CRECTION OF VIDEO RECIPES

Pour parfaire le niveau technique des équipes de cuisine et appréhender au mieux les créations de DUCGSSE Conseil, les chefs consultants éditent 45 vidéos tutorielles de 30 secondes chacune expliquant le déroulé de chaque nouvelle recette créée.

4 ORGANIZATION
OF AN INTERNAL COMPETITION

Ot the same time, DUCOSSE Conseil co-organized an in-house competition with FMFIS to unite their chefs.



Orbite is developing luxury space tourism, and has commissioned DUCQSSE Conseil to share its expertise with CNES at the first training seminar for space tourists.

**EXPERTISE** Onboard catering

LOCGLIZGTION France

**DOTE** 2021



### **DISCOVERING NUTRITION IN SPACE**



#### **OUR OPPROACH**

1 ROUND TOBLE

To share its expertise and culinary achievements for space travel,

DUCCISSE Conseil took part in a round table discussion with the

mission's main participants and the CNES.

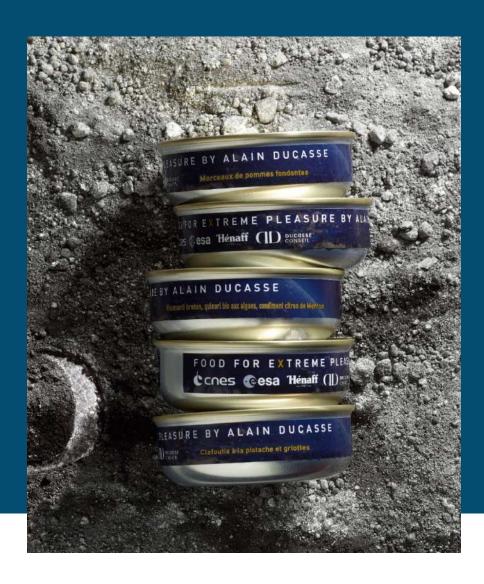
2 GOLO LUNCHEON
DUCCISSE Conseil organized a lunch for 15 people at the Hotel Haitza, reserved especially for the Orbite seminar. The event showcased examples of dishes created with CNES but adapted to a sit-down lunch.

The partnership between the Centre National d'Etudes Spatiales (CNES), the European Space Ggency (ESG) and DUCGSSE Conseil was aimed at creating a complete range of tasty, dietetic and nutritious meals for astronauts, based on specific manufacturing constraints.

**EXPERTISE** Onboard catering

LOCGLIZGTION International Space Station

DOTE Since 2006



### DUCASSE CONSEIL RECIPES FOR ASTRONAUTS AT ISS





#### **OUR OPPROACH**

### MEGLS PRODUCED IN PORTNERSHIP WITH HENGEF

DUCGSSE Conseil teamed up with Hénaff, renowned for its expertise in creating and manufacturing canned foods, to meet the requirements of the CNES and international space authorities. The aim was to preserve the nutritional value and taste of the recipes so that the astronauts could experience the same flavors and pleasure of eating as on Earth, while meeting biological safety requirements.

### 2 CUSTOMIZED RECIPE CRÉCTIONS

DUCGSSE Conseil's recipes are a welcome change from daily routine and insipid freeze-dried products lacking in flavor. Their precise nutritional value is identified to help astronauts on board the ISS manage their energy requirements.

### 3 INTEGRATING RULES AND CONSTRAINTS

The production of these meals is subject to very stringent rules and constraints, so the recipes have to be prepared under the strictest hygiene conditions and according to specific production procedures guaranteeing perfect microbiological results (zero bacteria), low humidity, and no crumbs that could be inhaled, etc.

Os part of its drive to move upmarket, Ponant has decided to upgrade its onboard catering services to strengthen its position in the luxury tourism sector. The aim is to combine French creativity and know-how with the company's operational and logistical constraints.

**EXPERTISE** 

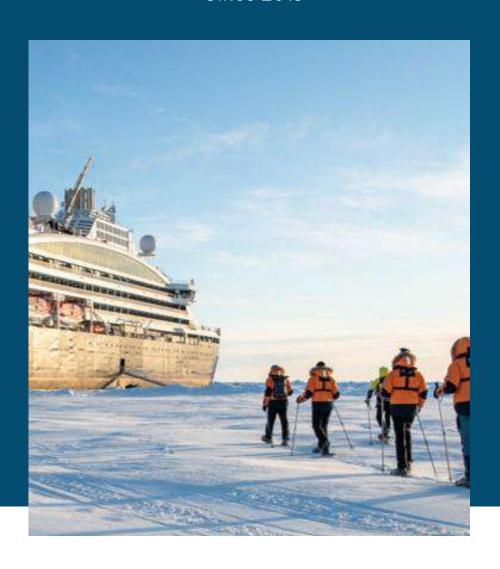
Onboard catering

**LOCALIZATION** 

Seas & Oceans

**DOTE** 

Since 2015



### **DUCASSE TAKES THE SEA**





#### **OUR OPPROACH**

constraints.

- Carry out a complete diagnosis covering market elements (customers, competition), on-board products and services, purchasing and supply processes, business model and other external and internal
- 2 CRECITING OFFER
  Based on the conclusions of the operational diagnosis, the DUCOSSE Conseil teams create 50 recipes each year to enliven all points of sale and every moment of the cruise. We also organize gala dinners.

3 TRAINING AND DEPLOYMENT ASSISTANCE

DUCGSSE Conseil trains Ponant's operational teams: organization of training sessions ashore, quality monitoring by a DUCGSSE Conseil manager.

- 4 QUOLITY FOLLOW UP
  To ensure that the quality of our offer remains constant, DUCOSSE
  Conseil teams regularly visit the ship and make any necessary adjustments with Ponant teams.
- The teams at DUCGSSE Conseil created Glain Ducasse's first restaurant at sea aboard the Commandant Charcot to meet the expectations of a demanding palace clientele.

### OUR PARTNERS





# DUCUSSE CONSEIL THONKS ITS PORTNERS























### **THANK YOU**

### PLEASE FEEL FREE TO CONTACT US IF YOU MAY NEED ANY FURTHER INFORMATION.

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